

GIBSON

Investments Ltd.

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March 26, 2001

Mr. Greg Bamford
3298 Tennyson Avenue
Victoria, B.C.
V8Z 3P3

Dear Mr. Bamford,

I would like to take this opportunity to thank you!

We recently completed a financial audit in our company and during that process uncovered a pleasant surprise. When doing fiscal comparisons we were happy to discover that your company has become a very beneficial partner and has saved us a significant amount of money. When all of our costs of doing business have risen across the board, the cost of doing business with you has actually decreased! In fact, over the past three years we have watched our cost of draft repairs and draft/liquor system maintenance decrease with each respective year.

We feel that your company's innovative approaches and the fact that you always seem to be on the technological cutting edge, has contributed substantially to our cost savings. Introductions like the BLM units, improved draft trunk lines and the Berg liquor guns have all donated to our beverage dispensing systems effectiveness. Moreover, we would also like to note that your installations are so well done that we automatically save by avoiding future R&M associated costs

Lastly, in talking to our respective store Beverage Managers, we have concluded that your service has also helped us add to our bottom line. Throughout the last 9 years of business we have dealt with almost every distributor and service agency in the local market. Your commitment to fast and friendly service is 'head and shoulders' above your competitors. Your proficient service is a major factor in our company's decision to only use you exclusively for our entire beverage dispensing systems requirements.

Thank you for your support.

Sincerely,



Travis Talbot
VP of Operations
Gibson Hospitality

cc: Mr. Roger Gibson, Mr. John Teti

